



COMPLETE™

SERPENTINE KITS

REMOVE IT, REPLACE IT

The best time to recommend a kit replacement solution?

Any job where you're already removing a belt. Think critical repairs like the alternator, A/C compressor, water pump or power steering pumps: all connected by the belt.

It's a great deal for the vehicle owner because the labor to remove the belt is already part of the original repair, and new parts are going to make the whole system work better and last longer.



2012 Toyota Camry Example

Alternator	
Part (Retail)	\$175.99
Labor (Hour)	1.1
Labor Rate	\$100
Labor Cost	\$110
Total Job	\$285.99

Belt	
Part (Retail)	\$12.99
Labor (Hour)	0.8
Labor Rate	\$100
Labor Cost	\$80
Total Job	\$92.99

Tensioner	
Part (Retail)	\$208.99
Labor (Hour)	1.0
Labor Rate	\$100
Labor Cost	\$100
Total Job	\$308.99



COMPLETE KIT	
Part (Retail)	\$397.97
Labor (Hour)	1.3
Labor Rate	\$100
Labor Cost	\$130
Total Job	\$527.97
SAVINGS	\$160 (23%)

BOTTOM LINE:

By adding serpentine maintenance to alternator, you are doing the complete job, eliminating comebacks and either saving the customer time and money, or increasing profits

GATES COMPLETE IS BEST FOR EVERYONE

- **Owners** and **Managers** enjoy boosted shop revenue
- **Techs** get all the parts they need and a better paying job
- **Service Writers** have less unhappy customers and comebacks
- **Customers** are more satisfied and loyal

LIFETIME MANUFACTURER WARRANTY

Gates Complete Serpentine Kits come with lifetime warranty coverage on parts and labor when the kit is installed and the shop is registered. Providing the Gates for Life peace of mind for technicians, service advisers, shop owners and customers means results, returns and rewards worth a lifetime.

REMEMBER: The best way to prevent costly system failure is to begin replacing worn components at **90,000 MILES**, or as advised by the manufacturer.

